



## Executive V.I.P. (Value, Influence, and Performance) Day and Options

### Who is this program designed for?

The quarterly Executive V.I.P. Days programs are ideal for corporate leaders at the director level and above who don't have the time (or patience) for multi-week programs or being tied to year-long coaching/mentoring relationships. But a one-day deep-dive option once per quarter for a year to get unstuck for greater and immediate results is just what they want for their business or career. While this is an elite program, it's not elitist.

Executive V.I.P. Days are for you if you want fast results and don't want or need the handholding support of weekly or bi-weekly calls.

If you are in a client facing role, then these programs will help you with converting vendors, prospects, and contacts into clients and customers.

### How are these programs different?

Donn's approach is based on his 33 years leading people and projects for Fortune 100 companies, gaining internal allies, advocates and champions, and working with industry partners, vendors, and clients through engagement strategies, authority positioning, influence/ persuasion approaches, that end in conversion or compliance.

Donn offers quarterly **individual Executive V.I.P. Days** and **Executive V.I.P. Team Days** options.

### Quarterly Individual Executive V.I.P. Day

Meet with Donn over Zoom from 9am until 4pm (one lunch break and a morning and afternoon break) once per quarter. You'll work together to uncover an action plan for fast turnaround results. You'll get immediate on-the-spot outcomes through personal guidance and direction. A one-hour follow up with Donn 30 days later is included in the investment fee.



## Executive Team V.I.P. Day (up to four people)

Not only do individuals require course corrections to adjust for changing conditions, team members do as well but with individual dimensions that may thwart the team dynamic and success. A Team V.I.P Day once a quarter can mitigate such influences.

If you've been lucky enough to surround yourself with a high-performing team, perhaps you would all benefit from a synergistic collaboration with a quarterly Executive Team V.I.P. Day with Donn. You can include up to three others to participate in fast-tracking the implementation of that next Great Idea you've all been working on.

The investment fee for the Team V.I.P. Day session includes one team Zoom follow-up call 30 days after each quarterly session.

## Aren't sure if working one-on-one with Donn is right for you?

Donn understands that no one buys "coaching," "mentoring," "speaking," or "consulting." He knows people buy results and all of Donn's programs are oriented toward the results, outcomes, speed, and certainty YOU want and need.

**Book a call with Donn today** to receive the VIP Days fee schedule and to find out if you're a good fit for this program.